Cross Lanes Christian School STUDENT RECRUITMENT INCENTIVE

K-5 thru 12th Grades 2021-2022 Enrollment School Year

We are excited about the **Student Recruitment Incentive** at Cross Lanes Christian School for this year. "Word of Mouth" is the best advertisement for increasing our school's enrollment. Nothing is more effective, from a marketing perspective, than satisfied parents talking to other prospective CLCS parents.

This incentive program rewards our current parents for helping us "spread the word" about the tremendous impact Cross Lanes Christian School is having on our community.

HERE'S HOW IT WORKS!

If a relative, friend, neighbor or acquaintance enrolls a child in Cross Lanes Christian School, make note of the following incentives for the 2021-2022 school year:

- 1. **\$100 Recruitment Discount**. We will credit \$100 to **your account** for each family that you recruit and they enroll in CLCS. There is no limit to the number of families that you may recruit. *They must identify you as the person who recommended them to CLCS.* The stipulations for the \$100/recruited family credit are:
 - (1) The family must stay for the entire first semester and be enrolled for second semester, and
 - (2) The discount is applied in February of 2022 to your account.
- 2. \$100 New to CLCS. The second incentive is for you to mention to the prospective family that is interested in enrolling in Cross Lanes Christian School that if they enroll, we will credit \$100 to their account in February of 2022, provided they are still enrolled for second semester. The "New to CLCS family" must mention, at the time of enrollment, that you informed them of this discount to receive the \$100 discount in February 2022
- 3. NEW Alumni/graduating Senior incentive: if the family of a graduating senior (without current siblings in the school) recruits a family and that family enrolls and starts school in the fall, <u>CLCS will send the Alumni family \$100 in October of the current year</u>. Please use the attached form and check Alumni

Student Name_____ Grade____

Student Name_____ Grade__

Office use only: Date Received_____ Time Received____